



## Priority 3: Build our partnership with industry

“ *Industry is a key partner with significant resources and expertise to contribute to closing the gap in economic participation outcomes for Aboriginal and Torres Strait Islander Queenslanders* ”

Industry is a vital partner, and significant opportunities exist to better coordinate our efforts to achieve enhanced outcomes. Procurement is an excellent example. At present, Queensland Government procurement is an under-utilised growth opportunity for Indigenous enterprises. During 2014-15, total Queensland Government procurement expenditure was estimated at \$18 billion; however known Aboriginal and Torres Strait Islander enterprises successfully bid for only approximately \$60 million (less than 1%); and only 170 Aboriginal and Torres Strait Islander enterprises were involved in supplying to the Queensland Government.

Therefore, it is critical to consider existing procurement arrangements, and determine how Indigenous businesses can be better supported to supply high quality goods and services to the Queensland Government. It is important to realise that industry groups face a range of commercial realities, and that the Queensland Government needs to determine and communicate opportunities of mutual interest.

It is important to realise how industry is changing. Natural variations in growth sectors provide additional opportunities, and it is vital to ensure that our efforts and resources are appropriately positioned for maximum benefit.

### Actions

- 1. Develop a whole-of-government Aboriginal and Torres Strait Islander procurement policy** to significantly increase and grow Indigenous businesses in Queensland. An Indigenous Procurement Policy will set a Queensland Government target for procurement with Indigenous businesses by 2022. The target parameters will be developed and implemented following whole-of-government advice and will be delivered to ensure alignment with the Australian [Indigenous Procurement Policy](#) and the [Queensland Procurement Policy](#). (All departments).
- 2. Continue to implement the [Queensland Government's Building and Construction Training Policy](#)** to ensure eligible Indigenous projects commit to supporting employment opportunities and skill development (Department of Education and Training).
- 3. Partner with industries, including the tourism and resources industries, to increase the economic participation of Aboriginal people and Torres Strait Islander people** to deliver real change and improved outcomes for Aboriginal and Torres Strait Islander Queenslanders (Department of Aboriginal and Torres Strait Islander Partnerships).
- 4. Continue to implement the Land and Sea Rangers Program** to provide employment through host organisations for Traditional Owners and other Aboriginal people and Torres Strait Islander people in land and

sea management, and increase access to Country (Department of Environment and Heritage Protection).

**5. Realise opportunities under the Gold Coast 2018 Commonwealth Games** for Aboriginal and Torres Strait Islander Queenslanders (Department of Tourism, Major Events, Small Business and the Commonwealth Games).

**6. Deliver quality artistic outcomes and opportunities for artists and art workers through the Capacity Building Strategy** as part of the ongoing [Backing Indigenous Artists](#) initiative, to enhance the sustainability of the Indigenous art economy (Arts Queensland).

**7. Collaborate with the non-government sector** to implement the Queensland National Disability Insurance Scheme (NDIS) non-government organisation (NGO) [Workforce Strategy](#) (Department of Communities, Child Safety and Disability Services).

**8. Realise opportunities from the Queen's Wharf Brisbane Development project** to maximise the outcomes, jobs and opportunities for Aboriginal and Torres Strait Islander Queenslanders and Indigenous businesses, including the development of a Reconciliation Action Plan and an Indigenous Participation Plan (Department of Aboriginal and Torres Strait Islander Partnerships).

## Case study: Peninsula Developmental Road

Under the Cape York Region Package, a total of \$260.5 million is being provided by the Australian and Queensland Governments for critical infrastructure upgrades on the Cape York Peninsula. This includes an allocation of \$200 million to seal priority sections of the Peninsula Developmental Road on the section between Laura and Weipa, over 5 years. This package of work is being delivered by the Department of Transport and Main Roads.

During 2015, 34.4km of road has been sealed at 4 locations on the Peninsula Developmental Road, 21 water storage structures have been constructed, and gravel investigation has been carried out. The work will improve the accessibility of Cape York, support the growth of local industry and secondary opportunities and strengthen local and Indigenous communities.

The successful tenderer for the 2015-2016 Mein Deviation pave and seal contract on the Peninsula Developmental Road has implemented an Indigenous economic opportunities plan which includes on-the-job training and a Certificate III in Civil Construction, and specific plant hire opportunities for Indigenous businesses.

Governance of the project is provided by the Cape York Region Package Board and the Cape York Region Package Taskforce, which includes representatives from federal and state governments, and stakeholders from Cape York.

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